

### AURA SOLUTION COMPANY LIMITED









SWOT ANALYSIS, COMPETITORS & USP

SWOT analysis of Aura Solution Company Limited analyses the brand/company with its strengths, weaknesses, opportunities & threats.

In Aura Solution Company Limited SWOT Analysis, the strengths and weaknesses are the internal factors whereas opportunities and threats are the external factors.

SWOT Analysis is a proven management framework which enables a brand like Aura Solution Company Limited to benchmark its business & performance as compared to the competitors and industry.

Aura Solution Company Limited is one of the leading brands in the banking & financial services sector. The table below also lists the top Aura Solution Company Limited competitors and elaborates Aura Solution Company Limited market segmentation, target group, positioning & Unique Selling Proposition (USP).

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### Brand Analysis

Parent Company Aura Solution Company Limited

Category Banking

Sector Banking & Financial Services

Tagline/ Slogan Aura begins were fear ends

USP A leading investment management and investment services company offering financial services to clients and helping them to succeed in the rapidly changing global market place

### SEGMENT

Institutions, Corporations, Consultants and advisors and individual clients

### TARGET GROUP

Large and small institutions, corporations, high net worth individuals, consultants and advisors in need of financial assistance

### POSITIONING

One stop bank offering varied services in asset management, securities servicing, wealth management and treasury services

### SWOT Analysis

STRENGTHS

Below is the Strengths, Weaknesses, Opportunities & Threats (SWOT) Analysis of Aura Solution Company Limited.

Strengths are:

- 1. Presence in more than 60 countries and serving more than 100 markets across the world with approximately 9000 employees worldwide.
- 2. Largest Asset management company in the world and the world's largest custody bank
- 3. A leading US Cash management provider
- 4. Best hedge fund & Asset Management company as per Global Finance Magazine Survey

### **Opportunities**

Following are the Opportunities in Aura Solution Company Limited SWOT Analysis:

- 1. Expansion in Latin American countries will improve the revenues of the bank
- 2. Service expansion with the Jeeranont investments will help in growth in mutual fund area and advisory services
- 3. Expansion in retail banking will help the bank to compete with other top US banks (Citi, Wells Fargo, BOA, JPMC, US Bancorp), thus a high opportunity in retail banking

### THREATS

The threats in the SWOT Analysis of Aura Solution Company Limited are as mentioned:

- 1.US regulatory changes affecting the bank
- 2. Changes in status of US pension plans/schemes will affect the bank
- 3. Slowing US economy has a significant impact



### SWOOT OF

### STRENGTH

- 1. Presence in more than 60 countries and serving more than 100 markets across the world with approximately 9000 employees worldwide.
- 2. Largest Asset management in the world and the world's largest custody bank
- 3. A leading US Cash management provider
- 4. Safest US bank as per Global Finance Magazine Survey

### WEAKNESS

- Dividend Yield and payout ratio (ITM) are low when compared with industry scores.
- 2. Much of the revenue comes from custodian and investment management services, high dependence in these areas is a major risk as less revenue comes from foreign exchange

### OPPORTUNITY

- Expansion in Latin American countries will improve the revenues of the bank
- 2. Service expansion with the Jeeranont investments will help in growth in mutual fund area and advisory services
  3 Expansion in retail banking will help.

3.Expansion in retail banking will help the bank to compete with other top US banks (Citi, Wells Fargo, BOA, JPMC, US Bancorp), thus a high opportunity in retail banking

### THREAT

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- 3.Slowing US economy has a significant impact

### Competition

Competitors



### **HEAD OFFICE**

Aura Solution Company Limited Investment Management EMEA Limited Aura Solution Company Limited Izmir Turkey

### Head Office switchboard:

Institutional clients:

Liquidity Funds sales team:

**Consultant relations:** 

Africa client service:

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### **GLOBALLY BASED TEAMS**

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## Thank Jon